



*file*

LOMBARD BANKING  
LIMITED  
BANKERS

REPORT OF THE DIRECTORS  
AND  
STATEMENT OF ACCOUNTS  
FOR THE YEAR ENDED 31st DECEMBER  
**1964**







# LOMBARD BANKING LIMITED

PRESIDENT  
E. G. SPATER, F.C.I.I.

## DIRECTORS

ERIC J. P. C. L. KNIGHT (Joint Chairman and Managing)  
MAXWELL JOSEPH (Joint Chairman)  
THE RT. HON. IAIN N. MACLEOD, M.P.  
P. J. LOMBARD KNIGHT  
HENRY F. ALFRY  
NORMAN C. OSBORNE, M.C.  
DAVID E. C. HAWKINS, F.C.A.

*Assistants to Executive:*  
JAMES HALLEY     R. R. CAREY EVANS

*Secretary:*  
J. S. THOMAS, F.C.A.

*Assistant Secretary:*  
R. G. CROTTY

*Accountants:*  
D. S. HORNER, A.C.A.  
H. R. LIDDIARD

*General Manager:*  
PHILIP E. TREGASKIS

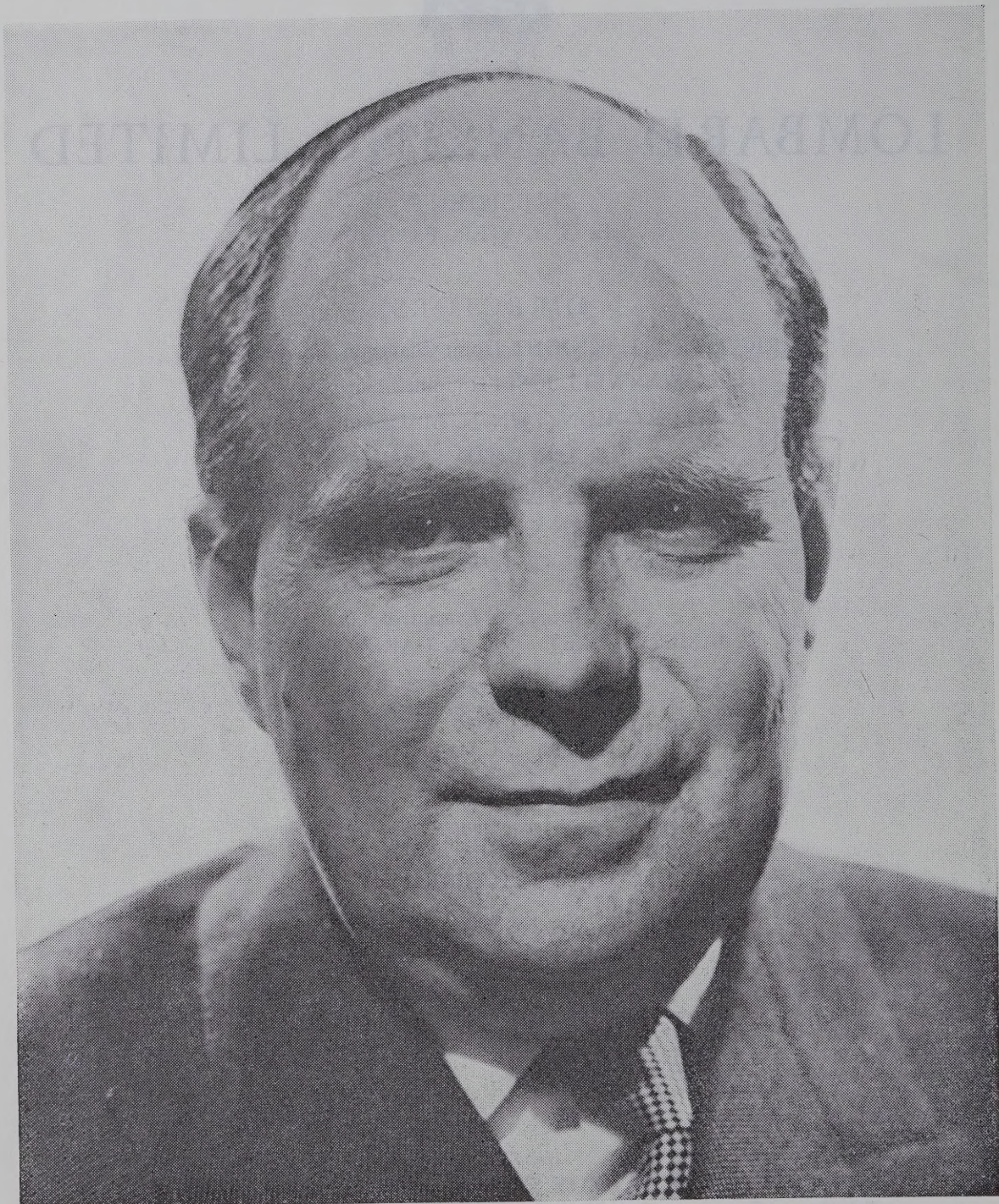
*General Manager's Assistants:*  
P. M. BANGERTER     R. A. BURNE  
J. G. ABERCROMBIE     G. MORLEY

*Deposit Accounts Manager:*     *Chief Cashier:*  
P. F. DURRANT     S. J. CORBETT

*Head Office:*  
**LOMBARD HOUSE, CURZON STREET, PARK LANE, LONDON, W.1**  
Telephone: Grosvenor 4111 (30 lines)   Cables: Lombanking   Telex No. 25304

*City Office:*  
**31 LOMBARD STREET, LONDON, E.C.3**  
Telephone: Mincing Lane 4111 (7 lines)





The Rt. Hon. IAIN N. MACLEOD, M.P.

*Director*





### THE COAT OF ARMS OF LOMBARD BANKING

Modern banking derives from the XIIth century Lombards, a germanic people who had invaded Northern Italy in the VIth century and whose name was inspired from their 'Lango Bardi' or long beards.

The principles of commerce and banking established by the Lombards were spread largely by religious and military orders, the Crusaders and Knights Templars playing no small part in this during the XIIIth century, at which time also the first Lombards came to London as the financial agents of the Popes and set up business as lenders of money in the City of London, at Lombard Street which still enshrines their name.

The first City Office of Lombard Banking Limited was opened in Lombard Street in 1964.

The Coat of Arms of Lombard Banking, shown in colour above, embodies the history of financial enterprise. It incorporates in the Chief or upper part of the shield the Crown of Lombardy which was given by Theodolinda, Queen of the Lombards, to the Basilica of Monza in A.D. 616. Although the crown is a golden circlet enamelled with floral decorations and set with precious gems, it is known as the Iron Crown because of an inner band of iron which is fabled to have been one of the nails from the Cross of Christ.

The two gold bezants upon which the claws of the eagle rest were inspired by the Coat of Arms of the great Florentine banking family of Medici, whose immense wealth, amassed in the XIVth and XVth centuries, was wisely used in encouraging the culture, arts, sciences and learning of mediaeval Italy.

The Knights clad in XVIth century armour, supporting the Arms, represent strength and integrity and recall the part played in the history of banking by the earlier Crusaders and Templars.

The Keys in the field of the Arms are, of course, indicative of security, custody and responsibility.

The Blazon, that is the description of the Coat of Arms expressed in heraldic language, is as follows:

**FOR THE ARMS:** Or, Six Keys three two and one wards upwards Gules on a Chief Azure a Crown of Lombardy Gold.

**FOR THE CREST:** On a Wreath Or and Azure an Eagle displayed Sable beaked and membered Or each claw resting upon a Bezant.

**FOR THE SUPPORTERS:** On either side a Knight in Armour of the XVIth century Sable purfled studded and spurred Or holding in the exterior hand a sword erect Gold.

# LOMBARD BANKING LIMITED

## *Notice of Annual General Meeting 1965*

NOTICE IS HEREBY GIVEN that the NINETEENTH ANNUAL GENERAL MEETING OF THE BANK will be held at the DORCHESTER HOTEL, PARK LANE, LONDON, W.1, on FRIDAY, 23RD APRIL, 1965, at 12.15 p.m., for the following purposes:

1. To receive and adopt the Report of the Directors and Accounts for the year ended 31st December, 1964.
2. To declare a Dividend on the Ordinary Shares.
3. To elect Directors.
4. To approve Remuneration of the Auditors for 1965.
5. To transact any other competent business.

DATED THIS 25TH DAY OF MARCH, 1965.

By Order of the Board,  
J. S. THOMAS,  
*Secretary.*

Lombard House,  
Curzon Street,  
Park Lane, London, W.1.

A member entitled to attend and vote at the above meeting is entitled to appoint a Proxy to attend and vote instead of him, and that Proxy need not be a member of the Bank.



# Report of the Directors

to be submitted at the Nineteenth Annual General Meeting of the Members to be held at the Dorchester Hotel, Park Lane, London, W.1, on FRIDAY, 23rd APRIL, 1965, at 12.15 p.m.

The Directors present the Accounts for the year ended 31st December, 1964, and report that:

	£	£
<b>Net Profit for year after Taxation of Lombard Banking Limited</b> .. .. .		<b>468,000</b>
<i>Add:</i>		
Balance from last year .. .. .		<b>377,000</b>
<b>Amount available for appropriation</b>		<b>845,000</b>
<i>Deduct:</i>		
Dividends <i>less</i> Tax:		
6% Cumulative First Preference Share Capital .. .. .	<b>22,000</b>	
5% Cumulative Second Preference Share Capital .. .. .	<b>61,000</b>	
Interim Dividend on the Ordinary Share Capital of 5% paid 1st October, 1964	<b>100,000</b>	
		<b>183,000</b>
<b>Leaving a balance of</b> .. .. .		<b>662,000</b>
<b>Out of which it is recommended that there be paid a</b>		
Final Dividend on the Ordinary Share Capital of 15% <i>less</i> Income Tax, making 20% for the year (1963 $17\frac{1}{2}\%$ ) .. .. .		<b>289,000</b>
<b>After which there remains to be carried forward</b> .. .. .		<b>£373,000</b>

In accordance with his intention announced at the Annual General Meeting for 1964 on account of advancing years, Mr. E. G. Spater recently retired as a Director and Chairman of the Bank.

At the invitation of the Board, Mr. Maxwell Joseph has become a Director of the Bank.

Mr. Eric J. P. C. L. Knight, Deputy-Chairman and Managing Director, and Mr. Maxwell Joseph have been elected by the Board of Directors to be Joint Chairmen.

Pursuant to Article 89 of the Bank's Articles of Association, Mrs. P. J. L. Knight and Mr. N. C. Osborne retire by rotation from their Directorships and, being eligible, offer themselves for re-election.

Pursuant to Article 95, Mr. Maxwell Joseph retires and offers himself for re-election.

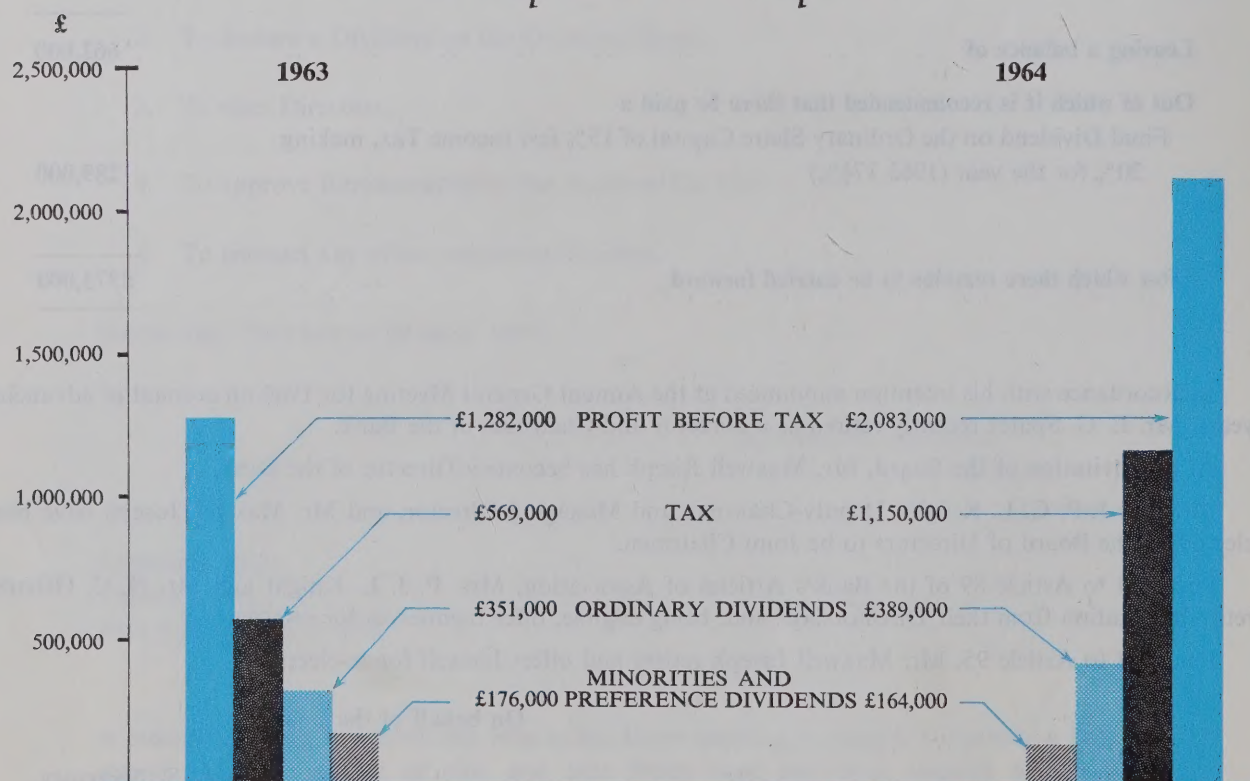
On behalf of the Board,

J. S. THOMAS, *Secretary*.

## The results of the Group for 1964 in brief

Profit, before Tax	.. .. .	£2,083,000	increased by	£801,000	.. 62%
Taxation, on Profits of the year	.. .. .	£1,150,000	increased by	£581,000	.. 102%
Profit, after Tax	.. .. .	£933,000	increased by	£220,000	.. 31%
Retained Profit	.. .. .	£380,000	increased by	£194,000	.. 104%
Assets	.. .. .	£129,980,000	increased by	£22,281,000	.. 21%
Advances to Customers and other Accounts	.. .. .	£107,719,000	increased by	£21,577,000	.. 25%
Deferred Charges and Interest	.. .. .	£8,668,000	increased by	£2,296,000	.. 36%
Current, Deposit and other Accounts	.. .. .	£70,043,000	increased by	£9,305,000	.. 15%

### Comparative Graph





# *Statement of the Joint Chairmen*

It will be recalled that at the last Annual General Meeting Mr. E. G. Spater indicated his intention of retiring in view of his advancing years. Mr. Spater's resignation as Director and Chairman has now been formalised and we take this opportunity of thanking him for his loyalty and guidance. Shareholders and Staff will join the Board in wishing Mr. Spater every happiness in retirement and will be glad to know that his service to the Bank over many years has been suitably recognised by his appointment as the first President of the Bank.

In March this year Mr. Maxwell Joseph was invited to become a Director of the Bank and his new colleagues have extended a warm welcome to him, in the knowledge that he will bring considerable strength and judgment to the Executive in its task of controlling and expanding the Bank's affairs.

Following Mr. Joseph's election, your Directors unanimously elected the Deputy Chairman Mr. Eric J. P. C. L. Knight and Mr. Maxwell Joseph to be Joint Chairmen of the Board.

## **Statement of Accounts**

In reviewing the conduct of the Bank's affairs for 1964 it is apparent that the controlled expansion and development of our business at Home and Overseas is progressing in accordance with the forecast made a year ago.

Group Profit before Taxation is £2,083,000 (£1,282,000) which represents an increase of 62% over the previous year. Group Profit after Tax is £933,000 (£713,000). Having regard to this increase your Board is pleased to recommend a Final Dividend of 15% making a total of 20% as against the 17½% paid for last year. This exceeds by 1% the Dividend forecast made in August, 1964.

It is worth highlighting certain major factors which contributed to the results for the year under review:

Total Assets have risen to £129,980,000 (an increase of 21%).

Current, Deposit and other Accounts have risen to £70,043,000 (an increase of 15%).

Advances to Customers and other Accounts have risen to £107,719,000 (an increase of 25%).

A clear trend can be seen and it has produced the highest Group Profit before Taxation ever to be achieved.

The Bank continues to attract an increasing number of customers to all Departments and the General Manager and his Staff are to be congratulated on the high standard of service provided.

Your Board is optimistic for the future as regards both expansion and higher profits but Members will appreciate that, in the present uncertain economic climate in the British Isles, a firm forecast for 1965 would be inappropriate. Having said this, we take comfort in the knowledge that the affairs and profits of our investments Overseas show every promise of producing increasingly satisfactory results.

On 17th August, 1964, the Bank's new Offices at 31 Lombard Street in the City of London were officially opened. This splendid new building may already have been seen and, we hope, visited by many Shareholders and for the benefit of all our Members at Home and Overseas we proudly include a photograph with this Report.

Members will remember that our Head Office was enlarged in 1963 by the installation of an additional floor. During the first half of 1965, the top floor of Lombard House is being substantially enlarged. The need for increased accommodation for the Head Office staff of the Parent Bank demonstrates the degree to which Lombard Banking continues to be a thriving and developing Institution.



## **Lombank Limited**

This major Subsidiary enjoyed the most satisfactory year in its history. A substantial increase was experienced in amounts advanced to customers embracing a quality of business equal to the high standards that are now traditional to Lombank.

The Accounts for Lombank for 1964 have produced record profits before Taxation.

During the year Lombank established new Branch Offices in Warrington, Huddersfield and Lewisham. The Management have plans to open during 1965 new Branch Offices in Hounslow, Chatham, Cambridge, Southend and Sligo in Ireland. This will increase the number of Branches in the British Isles to over eighty.

Throughout the year, the position of Lombank as a leader among the National Finance Houses was well maintained.

Whilst Bank Rate, which has stood at 7% since 23rd November, 1964, constitutes a material factor in the achievement of profits by any National Finance Company, and whilst the new Hire Purchase Act, which became law on 1st January, 1965, is still an untried factor, it is true to say that the Management have had experience of similar conditions in previous years, and we remain confident of the continued success and profitability of Lombank.

## **Devon House Finance Company Limited**

During 1964 steps were taken by the Parent Bank which resulted in the acquisition of the minority shareholding. Accordingly, on 12th August, 1964, Devon House became a wholly-owned Subsidiary. No changes in the Policy or the Executive Management have taken place and we envisage Devon House continuing in its previous satisfactory form as a very profitable Subsidiary. Consequent upon the above arrangements, Mr. Norman C. Osborne, Deputy Managing Director of Lombank, joined the Board of Devon House, which brings about an even closer relationship between the two Subsidiaries.

## **Awley Finance Company Limited**

Our Northern Subsidiary continued its progress as a leading Finance Organisation operating exclusively in the specialised fields in which it has become so well established, concentrating in the realm of Domestic Equipment and Appliance Finance on the one hand and the provision of Block Discounting facilities to the Trade on the other.

During 1964 Mr. Robin Carey Evans was invited to join the Board of Awley Finance with the object of bringing about closer liaison between Awley Finance and Tricity Finance, of which Company he is also a Director.

## **Tricity Finance Corporation Limited**

Tricity Finance, another specialist Finance House, concentrates upon the provision of finance and credit for Television and Radio. Other items catered for include Gas and Electric Cookers, Radiograms and Record Players. This Subsidiary, albeit in a highly competitive field, has, in the opinion of our partners Thorn Electrical Industries Limited and ourselves, a promising future.

## **Lombard Bank Ireland Limited**

Our new Banking Subsidiary in Ireland has been in operation for little more than six months of the financial year under review. Nevertheless, the Board in Dublin has expressed satisfaction with the results achieved to date. We look forward to reporting more fully under this heading when we come to the end of 1965 and we are confident that modestly successful results and profits will be achieved.



### **Lombard Holdings Limited**

This Investment Subsidiary showed marked improvement and we are confident that our existing investments will continue to develop and expand. Our 80% interest in one investment, which we had held for many years, was disposed of at a most satisfactory profit. Suitable new investments will continue to be acquired.

### **Lombard Australia Limited**

It is with pleasure that we report a satisfactory improvement in the general management and affairs of Lombard Australia, as evidenced by the continually increasing flow of good quality business to our Branches in all States, with consequent improvements to our profits. Subject to unforeseen circumstances the profits arising from Lombard Australia, in future years should reach a satisfying and rewarding level.

During 1964 a new Branch was established in Wollongong, New South Wales, which has proved most successful.

To all members of the Staff throughout Australia we extend our warm thanks and appreciation.

We take great pleasure in welcoming Mr. Arthur Uther, F.C.A., as a Director of Lombard Australia, together with Mr. Thomas Clarke, one of our professional advisers for many years. Mr. Arthur Uther has also accepted our invitation to become Chairman.

Lombard Australia continues to be our largest Overseas Subsidiary and investment, and we are confident that the potential in this country is very considerable. Our determined intention to secure our position as one of Australia's leading National Finance Companies has been achieved and we shall be disappointed if we do not progressively enjoy an increasing share of the prosperity of Australia with attendant improving profits for many years to come.

### **Lombard New Zealand Limited**

Our oldest Overseas Subsidiary maintained its pride of place in that its Policy and Management have ensured stability of both new business and quality over the years, with consistent profitability to the advantage of the Parent Bank.

During the year, our Chairman, Mr. Cuth Hogg, suffered a serious illness from which, we are very happy to report, he has now recovered. It is our sincere wish, and we are confident that we speak for all Members and our many customers and friends in New Zealand, that our Chairman should now shoulder less responsibility in relation to his many official and business interests to ensure a full recovery.

Mr. Archibald L. McLean, F.C.A., was invited to become a Director of Lombard New Zealand and we are pleased to report that Mr. McLean has joined the Board as Deputy Chairman.

In August, 1964, Lombard New Zealand acquired the freehold of a large office building in Auckland which has been extensively modernised and is now designated Lombard House.

Following this acquisition, our Board have negotiated the purchase of the freehold of an extremely well-sited and important office building in Wellington. Arrangements are in hand to modernise this building which, when completed, will become another Lombard House and the Head Office of Lombard New Zealand, at the same time providing accommodation for the staff and operations of Wellington Branch.

From these acquisitions Members will deduce the degree to which the Boards in the United Kingdom and New Zealand share great confidence both in the future of New Zealand and our Subsidiary.

## **Lombank Canada Limited**

Our Canadian Subsidiary continues to make progress. Conditions for business are highly competitive by virtue of the extent to which Institutions in the United States of America infiltrate directly into the economy of Canada.

Nevertheless, 1964 proved to be a more successful year and it has been decided to establish three new Branch Offices during 1965 when qualified personnel and appropriate premises become available.

Other possibilities appear to be presenting themselves to our colleagues in Canada and to us here in London. These will be carefully explored and considered and if clearly to our advantage may then be advanced, failing which we shall be content to progress at our present pace.

## **Banque Orca S.A.**

A satisfactory year was achieved under the guidance of our Director and General Manager, Monsieur Georges A. Cottier, with profits and dividends in accord with expectations. During the year the Board decided to initiate steps towards achieving an increase in the Bank's business in Zurich.

Banque Orca remains our only interest and investment in Europe, but Members may rest assured that from London and in conjunction with our colleagues in Geneva, appropriate attention will continually be given to the possibilities of developing the interests of Lombard Banking on the Continent.

## **Lombard Banking Cyprus**

Conditions generally in Cyprus have not materially improved since our last Report. Consequently, the Management have exercised a policy of considerable restraint. Results, as far as this Subsidiary is concerned, must be regarded as satisfactory in all the circumstances.

## **Conclusion**

Summing up, the Report and Accounts for 1964 reveal results that are the most satisfactory ever recorded by Lombard Banking. No effort will be spared by all concerned with Lombard Banking and its Subsidiaries to improve these results during 1965. This will not be easy, for many reasons which will be apparent to Members, but a spirit of confident optimism prevails at all levels at Home and Overseas.

To the Members of our Boards and to all Members of the Staff in the British Isles and Overseas, we extend both thanks and appreciation for the loyalty and splendid efforts that have been made and which so materially have contributed to the most successful year in the history of the Bank.

Our Professional Advisers at Home and Overseas have again made themselves readily available to us, and this opportunity is taken of expressing our appreciation to all concerned.

ERIC J. P. C. L. KNIGHT

MAXWELL JOSEPH

*Joint Chairmen*



# LOMBARD BANKING LIMITED

CONSOLIDATED PROFIT AND LOSS ACCOUNT for the year ended 31st DECEMBER, 1964

1963			
£	£		£
1,732,000		<b>Profit of the Group</b> .. .. .	<b>2,643,000</b>
40,000		<i>Add:</i> Dividends Receivable (Gross) from Investments ..	<b>50,000</b>
1,772,000			<b>2,693,000</b>
13,000		<i>Less:</i> Directors' Fees .. .. .	<b>17,000</b>
56,000		Executive Directors' Remuneration .. ..	<b>86,000</b>
27,000		Auditors' Fees and Expenses .. ..	<b>33,000</b>
185,000		Depreciation on Fixed Assets .. ..	<b>332,000</b>
89,000		Interest on Registered Loan Notes (Gross) of Overseas Subsidiaries .. ..	<b>93,000</b>
120,000		Debenture Interest (Gross) of Overseas Subsidiaries .. ..	<b>49,000</b>
490,000			<b>610,000</b>
1,282,000		<b>Group Profit before Taxation</b> .. .. .	<b>2,083,000</b>
		<i>Less:</i> Taxation based on Profits of the year after equalising Capital allowances .. ..	
116,000		United Kingdom: Profits Tax .. ..	<b>273,000</b>
424,000		Income Tax .. ..	<b>803,000</b>
29,000		Overseas Tax .. ..	<b>74,000</b>
569,000			<b>1,150,000</b>
713,000		<b>Group Profit after Taxation</b> .. .. .	<b>933,000</b>
92,000		<i>Less:</i> Profit applicable to Minority Shareholders ..	<b>81,000</b>
621,000		<b>Profit applicable to Lombard Banking Limited</b> .. ..	<b>852,000</b>
487,000		Dealt with by: Lombard Banking Limited ..	<b>468,000</b>
134,000		Subsidiaries .. ..	<b>384,000</b>
84,000		<i>Less:</i> Dividends less Tax on Preference Capital ..	<b>83,000</b>
537,000			<b>769,000</b>
		<i>Less:</i> Dividends less Tax on Ordinary Capital:	
100,000		Interim of 5% (1963 5%) .. ..	<b>100,000</b>
251,000		Proposed Final of 15% (1963 12½%) .. ..	<b>289,000</b>
351,000			<b>389,000</b>
186,000		<b>Retained Profit for the year</b> .. .. .	<b>380,000</b>
22,000		<i>Less:</i> Transferred to Reserves by Subsidiaries .. ..	<b>—</b>
164,000			<b>380,000</b>
402,000		<i>Add:</i> Balances brought forward from previous year ..	<b>582,000</b>
16,000		<i>Less:</i> Balances attributable to Subsidiaries sold .. ..	<b>16,000</b>
418,000			<b>566,000</b>
		<b>Balances carried forward:</b>	
377,000		By Lombard Banking Limited .. ..	<b>373,000</b>
205,000		By Subsidiaries .. ..	<b>573,000</b>
£582,000	£582,000		<b>£946,000</b>
			<b>£946,000</b>

# LOMBARD BA

## CONSOLIDATED BALANCE

1963					
£	£			£	£
		<b>Shareholders' Interest</b>			
		ISSUED SHARE CAPITAL			
595,000		595,000 6% Cumulative First Preference Shares of £1 each, fully paid .. .. .		595,000	
2,017,000		2,016,783 5% Cumulative Second Preference Shares of £1 each, fully paid .. .. .		2,017,000	
3,277,000		13,109,091 Ordinary Shares of 5s. each, fully paid		3,277,000	
	5,889,000				5,889,000
476,000		CAPITAL RESERVE .. .. .		550,000	
6,026,000		SHARE PREMIUM ACCOUNT .. .. .		6,026,000	
	6,502,000				6,576,000
		REVENUE RESERVES			
523,000		General Reserve .. .. .		522,000	
582,000		Profit and Loss Account .. .. .		946,000	
	1,105,000				1,468,000
	13,496,000				13,933,000
	2,873,000	Less: Cost of Control of Subsidiaries .. .. .			3,130,000
	10,623,000	<b>Net Tangible Assets of the Group</b>			10,803,000
		Interest of Minority Shareholders in Capital and Reserves of Subsidiary Companies .. .. .			1,256,000
1,286,000					
433,000		Future Taxation .. .. .		441,000	
		Tax Equalisation .. .. .		156,000	
	433,000				597,000
	12,342,000				12,656,000
	6,372,000	Deferred Charges and Interest .. .. .			8,668,000
	1,549,000	Debenture Stock of Overseas Subsidiaries .. .. .			642,000
	1,419,000	Registered Loan Notes of Overseas Subsidiaries .. .. .			1,646,000
		<b>Current Liabilities</b>			
60,738,000		CURRENT, DEPOSIT AND OTHER ACCOUNTS .. .. .		70,043,000	
24,009,000		BALANCES DUE TO BANKS BY SUBSIDIARIES .. .. .		34,569,000	
788,000		TAXATION .. .. .		1,019,000	
251,000		PROPOSED FINAL DIVIDEND ON ORDINARY SHARES .. .. .		289,000	
	85,786,000				105,920,000
	231,000	Endorsements, Guarantees and other Obligations .. .. .			448,000
	£107,699,000				£129,980,000

*To be read in conjunction with the Notes*



LET 31st DECEMBER, 1964

P. J. L. KNIGHT |  
N. C. OSBORNE } *Directors*  
H. F. ALFRY |  
J. S. THOMAS, *Secretary*

# LOMBARD BANK

## BALANCE SHEET

1963			
£	£		£
		<b>Authorised Share Capital</b>	
595,000		595,000 6% Cumulative First Preference Shares of £1 each .. .. .	595,000
2,905,000		2,905,000 5% Cumulative Second Preference Shares of £1 each .. .. .	2,905,000
6,500,000		26,000,000 Ordinary Shares of 5s. each .. .. .	6,500,000
<u>£10,000,000</u>			<u>£10,000,000</u>
		<b>Shareholders' Interest</b>	
		ISSUED SHARE CAPITAL	
595,000		595,000 6% Cumulative First Preference Shares of £1 each, fully paid .. .. .	595,000
2,017,000		2,016,783 5% Cumulative Second Preference Shares of £1 each, fully paid .. .. .	2,017,000
3,277,000		13,109,091 Ordinary Shares of 5s. each, fully paid .. .. .	3,277,000
<u>5,889,000</u>			<u>5,889,000</u>
220,000		CAPITAL RESERVE .. .. .	220,000
6,026,000		SHARE PREMIUM ACCOUNT .. .. .	6,026,000
<u>6,246,000</u>			<u>6,246,000</u>
		REVENUE RESERVES	
350,000		General Reserve .. .. .	350,000
377,000		Profit and Loss Account .. .. .	373,000
<u>727,000</u>			<u>723,000</u>
12,862,000			12,858,000
2,589,000		Due to Subsidiaries .. .. .	3,519,000
		<b>Current Liabilities</b>	
53,050,000		CURRENT, DEPOSIT AND OTHER ACCOUNTS .. .. .	59,695,000
251,000		PROPOSED FINAL DIVIDEND ON ORDINARY SHARES .. .. .	289,000
<u>53,301,000</u>			<u>59,984,000</u>
1,560,000		Endorsements, Guarantees and other Obligations .. .. .	2,123,000
<u>£70,312,000</u>			<u>£78,484,000</u>

*To be read in conjunction with the Notes*



DECEMBER, 1964

P. J. L. KNIGHT }  
N. C. OSBORNE } *Directors*  
H. F. ALFRY }  
J. S. THOMAS, *Secretary*

# Notes

	1964		1963	
	Lombard Banking Limited	Group	Lombard Banking Limited	Group
	£	£	£	£
<b>1. Reserves</b>				
CAPITAL RESERVE				
Balance as at 1st January, 1964 .. ..	220,000	476,000	220,000	419,000
Less Reserves of Subsidiaries sold .. ..				12,000
Net Surplus arising on Realisation of Investments and Properties .. ..		74,000		69,000
Balance as at 31st December, 1964 ..	<u>£220,000</u>	<u>£550,000</u>	<u>£220,000</u>	<u>£476,000</u>
GENERAL RESERVE				
Balance as at 1st January, 1964 .. ..	350,000	523,000	350,000	504,000
Less Reserves of Subsidiaries sold .. ..		1,000		3,000
Add Transfer from Profit and Loss Account				22,000
Balance as at 31st December, 1964 ..	<u>£350,000</u>	<u>£522,000</u>	<u>£350,000</u>	<u>£523,000</u>

	1964	1963
	£	£
<b>2. Secured Liabilities</b>		
The following liabilities of certain Subsidiary Companies operating overseas are secured on the assets of those Companies:		
Debentures .. ..	351,000	1,306,000
Registered Loan Notes .. ..	1,646,000	1,414,000
Current, Deposit and other Accounts ..	923,000	453,000
Balances due to Banks .. ..	1,728,000	1,544,000

	1964		1963	
	£	£	£	£
<b>3. Subsidiaries</b>				
A. Shares in Subsidiaries at Cost:				
British Isles Companies .. ..	12,906,000		12,173,000	
Overseas Companies .. ..	5,910,000		5,558,000	
		18,816,000		17,731,000
Debentures in Overseas Subsidiaries at Cost		827,000		1,190,000
Advances to Subsidiaries:				
British Isles Companies .. ..	8,791,000		12,128,000	
Overseas Companies .. ..	7,182,000		2,398,000	
		15,973,000		14,526,000
		<u>£35,616,000</u>		<u>£33,447,000</u>

B. The financial year of six Subsidiary Companies ends on 30th June. In the opinion of the Directors it would be impracticable for their financial year to coincide with that of the Parent Company, since undue delay would be caused in the publication of the Group Accounts.

## 4. Depreciation on Freehold Properties

In the opinion of the Directors, Depreciation on Freehold Properties of the Parent Company is not required.

## 5. Rates of Exchange

Overseas currencies have been converted at the rates ruling on 31st December, 1964.



*Report*  
*of the Auditors to the members*  
*of*  
*Lombard Banking Limited*

---

We have audited the annexed Balance Sheet and have obtained all the information and explanations which we considered necessary.

In our opinion proper books of account have been kept and proper returns received from Branches, and the Balance Sheet, which is in agreement therewith, complies with the Companies Act 1948 and gives a true and fair view of the state of the Bank's affairs at 31st December, 1964.

We have also examined the annexed Consolidated Balance Sheet and Consolidated Profit and Loss Account of the Bank and its Subsidiaries with the audited accounts of those Companies, some of which have not been audited by us. In our opinion, the consolidated accounts comply with the Companies Act 1948 and, with the notes thereon, give, so far as concerns members of the Bank, a true and fair view of the state of affairs at 31st December, 1964, and of the profit of the Group for the year ended on that date.

ALLAN, CHARLESWORTH & CO.,  
*Chartered Accountants.*

17 St. Helen's Place,  
London, E.C.3.

4th March, 1965.

# Group

## Comparative Statement

Year	Group Profit before Tax	Net Profit after Tax applicable to Lombard Banking	Net Dividends		Share Capital at 31st December	Reserves at 31st December	Net Tangible Assets at 31st December
			Ordinary	Preference			
	£	£	£	£	£	£	£
1955	342,000	157,000	26,000	7,000	417,000	608,000	1,003,000
1956	373,000	172,000	41,000	7,000	484,000	958,000	1,393,000
1957	533,000	241,000	71,000	19,000	1,007,000	1,012,000	1,967,000
1958	990,000	368,000	143,000	21,000	2,093,000	1,833,000	2,628,000
1959	1,860,000	886,000	241,000	58,000	4,797,000	3,475,000	5,850,000
1960	1,145,000	569,000	381,000	84,000	5,889,000	7,300,000	10,686,000
1961	591,000	272,000	201,000	84,000	5,889,000	7,384,000	10,507,000
1962	601,000	184,000	201,000	84,000	5,889,000	7,351,000	10,420,000
1963	1,298,000	637,000	351,000	84,000	5,889,000	7,607,000	10,623,000
1964	2,083,000	852,000	389,000	83,000	5,889,000	8,044,000	10,803,000





CITY OFFICE  
31 LOMBARD STREET, LONDON

# MAJOR SUBSIDIARIES OF



## *Subsidiary Companies in the British Isles*

### **LOMBANK LTD.**

LOMBANK HOUSE, LOMBANK CORNER, PURLEY WAY,  
CROYDON

*Telephone:* Thornton Heath 6911 (40 lines)

*Cables:* Lombank, Croydon

*Telex:* 23198

*Directors:* Eric J. P. C. L. Knight (*Chairman and Managing*)  
Norman C. Osborne, M.C. (*Deputy Managing*)  
P. J. Lombard Knight  
Henry F. Alfry  
James Halley  
Norman S. Fosh, F.C.A.  
Victor L. Cannock  
Ronald S. Gray

*Secretary:* John S. Thomas, F.C.A.

*Assistant Secretary:* F. G. Spurway, A.C.I.S.

### **LOMBARD HOLDINGS LTD.**

LOMBARD HOUSE, CURZON STREET, PARK LANE, LONDON,  
W.1

*Telephone:* Grosvenor 4111 (30 lines)

*Directors:* Eric J. P. C. L. Knight (*Chairman and Managing*)

Norman C. Osborne, M.C.  
David E. C. Hawkins, F.C.A.  
Norman S. Fosh, F.C.A.  
John S. Thomas, F.C.A.

*Secretary:* John S. Thomas, F.C.A.

### **TRICITY FINANCE CORPORATION LTD.**

TRICITY HOUSE, SOUTHBURY ROAD, ENFIELD, MIDDLESEX

*Telephone:* Howard 2477      *Cables:* Trific - Enfield

*Directors:* R. E. Davis, F.C.A. (*Chairman*)

David E. C. Hawkins, F.C.A. (*Deputy Chairman*)  
A. Deutsch, A.M.I.E.E.  
G. J. Strowger  
James Halley  
R. R. Carey Evans

*Secretary:* E. C. Lough, F.C.A.(AUST.), F.C.I.S.

### **AWLEY FINANCE CO. LTD.**

35 DALE STREET, MANCHESTER, 1

*Telephone:* Central 9105 (6 lines)

*Directors:* John C. Raisbeck (*Chairman and Managing*)

Henry F. Alfry  
Ernest Jones, A.A.C.C.A.  
R. R. Carey Evans

*Associate Directors:* J. G. Ramsden  
W. Burgess

*Secretary:* A. S. Marshall

### **DEVON HOUSE FINANCE CO. LTD.**

DEVON HOUSE, 172-4 KINGSTON ROAD, EWELL, SURREY

*Telephone:* Ewell 0211 (7 lines)

*Directors:* Joseph W. Tilbury (*Chairman*)

Norman C. Osborne, M.C.  
Henry F. Alfry  
John S. Thomas, F.C.A.  
Alexander G. Ready

*Secretary:* J. B. Tracy, A.C.W.A.

### **LOMBARD BANK IRELAND LTD.**

LOMBARD HOUSE, 30 NASSAU STREET, DUBLIN

*Telephone:* 72214 (5 lines)

*Directors:* Rt. Hon. the Lord Killanin, M.B.E., T.D. (*Chairman*)

T. G. McVeagh, M.A., LL.B.  
Eric J. P. C. L. Knight  
John S. Thomas, F.C.A.  
Philip E. Tregaskis

*Secretary:* R. G. Crotty

### **LOMBARD BANK ISLE OF MAN LTD.**

ST. GEORGE'S CHAMBERS, 1 ATHOL STREET,  
DOUGLAS, ISLE OF MAN

*Telephone:* Douglas 2295

*Directors:* James W. Manderson, F.C.A. (*Managing*)  
Henry Kelly, O.B.E., T.D.

*Secretary:* John S. Thomas, F.C.A.



# THE LOMBARD GROUP



## Subsidiary Companies Overseas

### AUSTRALIA

#### LOMBARD AUSTRALIA LTD.

53 MARTIN PLACE, SYDNEY, NEW SOUTH WALES

Telephone: 28-2605

Cables: Lombanking, Sydney

Branches in Sydney, Melbourne, Brisbane, Adelaide, Perth, Hobart, Townsville, Newcastle, Liverpool and Wollongong

Directors: Arthur W. Uther, F.C.A. (Chairman)

Eric J. P. C. L. Knight (Deputy Chairman)

Norman C. Osborne, M.C.

David E. C. Hawkins, F.C.A.

Thomas S. Clarke

A. M. Fisher, B.COMM. (General Manager)

Associate Director: Eric J. Travers

State Directors: Warwick E. Whatmore (Queensland)

George R. Simpson (Western Australia)

Secretary: B. C. Enright, A.C.A.

Assistant Secretary: E. S. Wright, A.C.A., B.Ec.

### CANADA

#### LOMBANK CANADA LTD.

LOMBANK HOUSE, P.O. BOX 296, BELLEVILLE, ONTARIO

Telephone: 968-5718

Cables: Lombank, Belleville

Telex: 02-29462

Ontario Branches: Belleville, Madoc, Tweed, Campbellford, Ottawa, Whitby, Hamilton, Toronto, Welland, Niagara Falls,

Bowmanville, Grimsby, Kitchener, Galt and Markham

Quebec Branches: Montreal (3), Chomedey and Quebec City.

Directors: Norman C. Osborne, M.C. (Chairman)

Charles M. Cawker (President)

Philip A. Cumyn

Eric J. P. C. L. Knight

David E. C. Hawkins, F.C.A.

Louis F. Radonicich

David R. Duffy

Charles T. Lovett

J. Clifford Shappee

Secretary: J. Clifford Shappee

### NEW ZEALAND

#### LOMBARD NEW ZEALAND LTD.

P.O. BOX 921, A.M.P. BUILDING, CUSTOMHOUSE QUAY,  
WELLINGTON

Telephone: 71-646

Cables: Lombanking

Branches in Auckland, Hamilton, Masterton, Christchurch, Dunedin and Invercargill

Directors: C. S. Hogg, F.P.A.N.Z. (Chairman)

A. L. McLean, B.COM., F.P.A.N.Z. (Deputy Chairman)

Richard A. Beck (Managing Director)

B. W. Thorpe

Eric J. P. C. L. Knight

Norman C. Osborne, M.C.

David E. C. Hawkins, F.C.A.

James Halley

Secretary: P. J. Jobson, B.COM., A.R.A.N.Z., A.C.I.S.

### EUROPE

#### BANQUE ORCA S.A.

13 QUAI DE L'ÎLE, GENEVA, SWITZERLAND

Telephone: (022) 254295

Cables: Bankorca Geneva

Telex: Bankorca Geneve 22950

Branches in Geneva and Zurich

Directors: Ernest G. Spater, F.C.I.I. (President)

André Fatio (Vice-President)

Georges A. Cottier (Managing)

Edouard Pictet

Henry-A. Favre

James Halley

Secretary: Edouard Pictet

### MIDDLE EAST

#### LOMBARD BANKING (CYPRUS) LTD.

MITSIS BUILDINGS, METAXAS SQUARE,  
P.O. BOX 1661, NICOSIA, CYPRUS

Telephone: Nicosia 74333 (3 lines)

Cables: Lombard Nicosia

Directors: James Halley (Chairman)

R. R. Carey Evans

George P. Catsounotos

Hagop M. Keheyian (General Manager)

Secretary: Antonios Papademetriou



# LOMBARD BANKING LIMITED

BANKERS

*HEAD OFFICE:*

LOMBARD HOUSE, CURZON STREET, PARK LANE, W.1  
GROSVENOR 4111 (30 lines)

*CITY OFFICE:*

31 LOMBARD STREET, LONDON, E.C.3  
MINCING LANE 4111 (7 lines)

## LOMBANK LIMITED

*HEAD OFFICE:*

LOMBANK HOUSE, LOMBANK CORNER, PURLEY WAY, CROYDON  
THORNTON HEATH 6911 (40 lines)

### *Branches*

ABERDEEN	Lombard House, 44 Union Terrace, Aberdeen	Aberdeen 28941
AYR	Lombard House, Beresford Terrace, Ayr	Ayr 66764
BELFAST	Lombard House, 44 Castle Street, Belfast	Belfast 29441
BIRMINGHAM	Lombard House, 5 Vicarage Road, Edgbaston, Birmingham 15	Edgbaston 3872
BOLTON	Lombard House, 41 Bridge Street, Bolton, Lancs	Bolton 25151
BOURNEMOUTH	Lombard House, 1 Hinton Road, Bournemouth, Hants	Bournemouth 26422
BRADFORD	Lombard House, 221 Manningham Lane, Bradford 8	Bradford 20061
BRIDGWATER	Lombard House, 1 The Mart, Clare Street, Bridgwater, Somerset	Bridgwater 2894
BRIGHTON	Lombard House, Gloucester Place, Brighton, Sussex	Brighton 64001
BRISTOL	Lombard House, 36 Whiteladies Road, Bristol 8	Bristol 36851
CANTERBURY	Lombard House, 28 St. George's Place, Canterbury, Kent	Canterbury 66244
CARDIFF	Lombard House, 21 Newport Road, Cardiff	Cardiff 27651
CHELMSFORD	Lombard House, 138 London Road, Chelmsford, Essex	Chelmsford 55151
CHELTENHAM	Lombard House, 119 Promenade, Cheltenham	Cheltenham 21272
CHESTER	Lombard House, 122/4 Foregate Street, Chester	Chester 20551
CORK	Lombard House, 6 Cook Street, Cork	Cork 25365
COVENTRY	Lombard House, 15 Queens Road, Coventry	Coventry 26033
CROYDON	Lombard House, 24/26 Friends Road, Croydon, Surrey	Croydon 3451
DERBY	Lombard House, 13 Charnwood Street, Derby	Derby 40016
DORCHESTER	Lombard House, 33 Trinity Street, Dorchester	Dorchester 1815
DUBLIN	Lombard House, 30 Nassau Street, Dublin	Dublin 72214
DUNDEE	Lombard House, 31 Panmure Street, Dundee	Dundee 26721
EDINBURGH	Lombard House, 29 Queen Street, Edinburgh 2	Caledonian 3168
EXETER	Pearl House, High Street, Exeter, Devon	Exeter 77381
GLASGOW	Lombard House, 18 Newton Place, Glasgow, C.3	Douglas 3091



GLOUCESTER	Lombard House, Barton Street, Gloucester	Gloucester 25421
GRANTHAM	Lombard House, 12a London Road, Grantham, Lincs	Grantham 2376
GUERNSEY	Court Place, St. Peter Port, Guernsey, C.I.	Central 2418
GUILDFORD	Lombard House, 14 Jenner Road, Guildford, Surrey	Guildford 66321
HAMILTON	Lombard House, 119 Cadzow Street, Hamilton, near Glasgow	Hamilton 22984
HARROW	Lombard House, 302/8 Preston Road, Kenton, Harrow	Arnold 9381
HAVERFORDWEST	Lombard House, 11 Victoria Place, Haverfordwest, Pembrokeshire	Haverfordwest 3267
HEREFORD	Lombard House, 36 Widemarsh Street, Hereford	Hereford 3001
HUDDERSFIELD	Lombard House, 114 Fitzwilliam Street, Huddersfield, Yorks	Huddersfield 28101
HULL	Lombard House, 48 Spring Bank, Hull	Hull 35040
ILFORD	Lombard House, 207/9 Cranbrook Road, Gants Hill, Ilford	Valentine 1166
IPSWICH	Lombard House, 17 St. Nicholas Street, Ipswich	Ipswich 57081
ISLE OF MAN	Lombard House, 26 Athol Street, Douglas, Isle of Man	Douglas 2034
JERSEY	Martins Bank Chambers, St. Helier, Jersey, C.I.	Jersey Central 21584
JERSEY	Trinity Chambers, 26 Hill Street, St. Helier, Jersey	Jersey Central 32274
LEEDS	Post Office House, Infirmary Street, Leeds 1	Leeds 20796
LEICESTER	Lombard House, 58 London Road, Leicester	Leicester 50414
LEWISHAM	Lombard House, 79 Lewisham High Street, London, S.E.13	Lee Green 4634
LINCOLN	Lombard House, 362 High Street, Lincoln	Lincoln 25307
LIVERPOOL	Lombard House, 122 Bold Street, Liverpool 1	Royal 7976
LONDON	Lombard House, 5 Aldford Street, Park Lane, London, W.1	Grosvenor 6211
LUTON	Lombard House, 47 Cardiff Road, Luton, Beds	Luton 25522
MAIDSTONE	Lombard House, 3 Ashford Road, Maidstone, Kent	Maidstone 55656
MANCHESTER	Lombard House, 166/174 Deansgate, Manchester 3	Deansgate 3951
MIDDLESBROUGH	Lombard House, 74 Borough Road, Middlesbrough	Middlesbrough 45254
NEWCASTLE-UPON-TYNE	Lombard House, 3 Higham Place, Newcastle-upon-Tyne	Newcastle-upon-Tyne 61-0051
NEWPORT	Lombard House, 6 Charles Street, Newport, Mon.	Newport, Mon. 67171
NORTHAMPTON	Lombard House, 10 Cheyne Walk, Northampton	Northampton 36511
NORWICH	Lombard House, 20 Prince of Wales Road, Norwich, Norfolk. Nor. 02S	Norwich 28134
NOTTINGHAM	City House, Maid Marian Way, Nottingham	Nottingham 45984
ORKNEY & SHETLAND ISLANDS	Lombard House, 31 Buttquoy Crescent, Kirkwall, Orkney	Kirkwall 540
OXFORD	Lombard House, 49 High Street, Oxford	Oxford 48676
PETERBOROUGH	Manor House, 57 Lincoln Road, Peterborough	Peterborough 5662
PLYMOUTH	Lombard House, 1/2 St. Andrews Street, Plymouth	Plymouth 68801
PORTSMOUTH & SOUTHSEA	Lombard House, 34 Elm Grove, Southsea, Hants	Portsmouth 24558
PRESTON	Lombard House, 4 Camden Place, Preston, Lancs	Preston 57667
READING	Lombard House, 296 Kings Road, Reading, Berks	Reading 63371
SCUNTHORPE	Lombard House, 3 Laneham Street, Scunthorpe, Lincs	Scunthorpe 4896
SHEFFIELD	Lombard House, 30 Union Street, Sheffield 1	Sheffield 25296
SHREWSBURY	Lombard House, St. Alkmund's Place, Shrewsbury	Shrewsbury 51541
SOUTHAMPTON	Lombard House, 31 London Road, Southampton, Hants	Southampton 27967
STOCKPORT	Lombard House, 62 Buxton Road, Stockport, Cheshire	Stockport 7676
STOKE-ON-TRENT	Lombard House, 33 Ironmarket, Newcastle-under-Lyme, Stoke-on-Trent	Newcastle (Staffs) 63051
SWANSEA	Lombard House, 164/5 St. Helen's Road, Swansea	Swansea 56074
SWINDON	Lombard House, 69 Victoria Road, Swindon, Wilts	Swindon 21114
TRURO	Lombard House, 24 Lemon Street, Truro, Cornwall	Truro 3960
WARRINGTON	Lombard House, 6 Hanover Street, Warrington, Lancs.	Warrington 33497
WATFORD	Lombard House, 50 Clarendon Road, Watford, Herts	Watford 22343
WOLVERHAMPTON	Lombard House, 65 Waterloo Road, Wolverhampton	Wolverhampton 20763
WOOD GREEN	Lombard House, 45 Green Lanes, Palmers Green, London, N.13	Bowes Park 7356
WORCESTER	Lombard House, 14 Pierpoint Street, Worcester	Worcester 24401
YORK	Lombard House, 3 New Street, York	York 25691







